

# Affiliated Business Arrangements (ABAs)



“Strategic Relationeering” Solutions

**Secure Long-Term  
Purchase Business Flow**

*MLinc is a nationwide provider  
of expertise, insight and innovative solutions  
to the settlement services industry.*

**MLinc Solutions**  
A better way to work

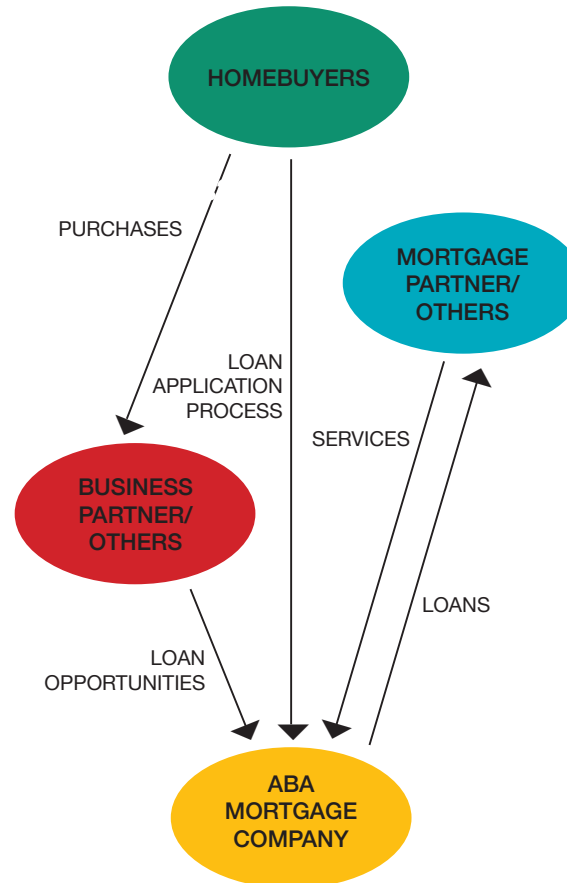
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## ABA Questions?

- At risk of losing hard-earned relationships with builders, real estate brokers, or community banks?
- Already lost business to a competitor’s ABA?
- Want to protect current business relationships?

## MLinc’s ABA Mortgage Solution

Start with an ABA Conceptual Design and Implementation Planning Project



## MLinc’s turn-key tools, models and agreements to evaluate, sell and set up ABAs:

- Overview of Processes, Tools, Models and Agreements
- Information Memorandum with Criteria for Evaluating use of an ABA
- Builder Profile Questions
- Real Estate Broker Profile Questions
- Referral Source Profile Questions
- Financial Model
- Start Up Analysis
- Home Builder Marketing Letters
- Real Estate Broker Marketing Letters
- Sales Presentation
- Structure Chart
- Response to RESPA/HUD Factors Chart
- Non-Disclosure Letters
- Profitability Analysis
- Letter of Intent
- Operating Agreement
- Capital Accounts Analysis
- Referral Source Disclosure
- ABA Disclosure
- Loan Application Processing Services Agreement
- Administrative Services Agreement
- Mortgage Company Confidentiality Agreement
- ABA Confidentiality Agreement
- Sublease Agreement
- Broker Services Agreement
- Broker Fee Calculation Form
- Implementation Plan

*Attentive to RESPA and HUD Factors*